

SMART RISK MANAGEMENT

Limited -
Time Offer!

Mobileye Driver-Assistance System

You're invited to take part in a **unique pilot program** from AmGUARD Insurance Company - a member of Berkshire Hathaway GUARD Insurance Companies and our partner Care Providers Insurance Services (CPIS). In return for your participation and feedback, we will equip your fleet with a state-of-the-art Mobileye collision avoidance system at no charge to you **for a limited time only!** This limited-time offer is available for fleets of 10 or more vehicles with an average premium per vehicle of \$3,000 or more.



Mobileye Features:

- Real-time alerts including forward collision, pedestrian/cyclist collision, headway monitoring, and lane departure warnings, as well as a speed limit indicator.
- Optic sensor and analytics to provide an extra set of eyes to alert drivers of potential dangers on the road.
- Tracks vehicle information such as speeds, hard braking, and mileage to help you manage your fleet.

See Mobileye in Action [www.youtube.com/watch?v=NEe6I2zhvMs]

Mobileye Fleet Management System (FMS) offers real-time access anywhere through tablet and desktop applications. Participation in the pilot program includes access to Mobileye Fleet Management System, a comprehensive solution to increase safety and track your fleet.

Visit here to learn more about Mobileye FMS. [www.guard.com/pr/mobileye.pdf]

Ready to get started?

1. Let your agent know you are interested in the Mobileye pilot program or visit our **Policyholder Service Center** at <https://policyholder.guard.com> to sign up. (First-time users need a policy number, policy start date, and Federal Employer Identification Number.)
2. After signing up, Mobileye will contact you to schedule the installation. Training and technical support will be available throughout the pilot.



The Mobileye products/services described herein are provided by Mobileye Inc., having its principal place of business at 1350 Broadway, New York, NY, 10018 (phone: 877-867-4900 ext. 3). Berkshire Hathaway GUARD Insurance Companies (BHGIC) has not evaluated the Mobileye product and makes no representations or warranties regarding it, all of which are hereby expressly disclaimed including, without limitation, the warranties of merchantability and fitness for a particular purpose. BHGIC shall not be liable for any claims by a customer arising out of or in any way related to the Mobileye product. ©AmGUARD Insurance Company. Principal place of business at 39 Public Square, Wilkes-Barre, PA 18701. September 2019.

The security you need. The name you trust.

Learn more at www.guard.com or call 1-800-673-2465.



Quick Start Instructions

How do I register for the Mobileye program?

**ONLINE
REGISTRATION**
No Need to Call

1. Go to Berkshire Hathaway GUARD's **Policyholder Service Center** at <https://policyholder.guard.com>.
2. If you are not yet a registered user of the **Policyholder Service Center**, click "Not Yet Registered" to begin the process. If you are already registered, skip to step 4.
3. To register for the **Policyholder Service Center**, you will need to have the following information handy: your policy number, tax ID of business, and policy inception date.
4. Once you've registered, you can login to our **Policyholder Service Center** and begin the Mobileye Pilot Program sign-up.
5. From Berkshire Hathaway GUARD's **Policyholder Service Center**:
 - Click the button for Mobileye Registration.
 - Accept Berkshire Hathaway GUARD's Terms and Conditions.
 - Fill out the credit card information page.
Note: Your credit card will not be charged for registration. Your credit card will remain on file and will only be charged in the case of unreturned or damaged devices.
 - Once completed, you will be directed automatically to the Mobileye site.
6. At the Mobileye site:
 - Accept the Mobileye Terms and Conditions.
 - When completed, you will receive a confirmation email from Mobileye.
 - You will then be contacted by phone by Mobileye to set up an installation date.
 - All parties are notified when the sign-up is complete.



Contact Mobileye

(for all technical/system-related questions)

Technical support, including installation:

877-867-4900 ext. 3

FMS support: 877-867-2340

Email: ustechsupport@mobileye.com

Site: www.mobileye.com/en-us/support/



Contact GUARD

(for **non-technical** questions)

Phone: 1-800-673-2465

Email: csr@guard.com

Policyholder Service Center:

<https://policyholder.guard.com>



Frequently Asked Questions

How does advanced driver assistive technology like Mobileye work?

Real-time analysis and warning of potentially dangerous driving conditions can help prevent serious or fatal injuries. Mobileye (<https://www.mobileye.com/en-us/>) uses advanced vision-sensor technology to constantly monitor the road ahead of a vehicle. The system features include:

- Forward Collision Warning alerts to help you reduce rear-end accidents. When the system detects an imminent collision with a vehicle ahead, an alert is sounded giving drivers time to avoid or mitigate a collision.
- Lane Departure Warning alerts the driver to unintentional deviation from the driving lane.
- Pedestrian Collision Warning alerts the driver to a potential collision with either a pedestrian or a cyclist in front of the vehicle.
- Headway Monitoring & Warning (tailgating) alerts the driver when the following distance from the vehicle ahead becomes unsafe.

What does the Mobileye 8 Connect include?

Mobileye 8 Connect includes a collision avoidance system and an online fleet management system dashboard.

The collision avoidance system consists of the camera unit and the EyeWatch™ display. The camera unit contains the vision sensor, the EyeQ® chip, and the speaker providing the audible alerts. The camera unit is mounted on the inside of the windshield, behind the rearview mirror, in a non-obstructive position. The EyeWatch display, which provides the visual alerts, is mounted in the bottom left corner of the windshield.

- The vision sensor scans the road ahead for vehicles, lane markings, pedestrians, cyclists and more.
- The EyeQ chip processes the information collected by the vision sensor.
- The speaker issues the audio alerts.
- The EyeWatch displays the visual alerts.

The Fleet Management System (FMS) presents the following information based on data that the system collects at a vehicle level:

- Mileage
- Speed
- Number of trips
- Harsh braking, harsh acceleration, harsh cornering
- GPS vehicle tracking
- Mobileye alerts forward (collision warning, lane departure warning, headway warning, pedestrian collision warning)
- Vehicle association with VIN
- Vehicle route tracing
- Geo-fencing

How much would the Mobileye 8 Connect cost me?

For purposes of this pilot program, **your equipment is at no cost (limited time only!)** as long as you remain with AmGUARD Insurance Company (**AmGUARD**) for at least 36 months¹. If your policy cancels within this three-year period, you must return the Mobileye device to AmGUARD or pay for the equipment at a cost of \$665 + tax. The device can be removed by an authorized installer or by you².

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Frequently Asked Questions cont'd

Should you wish to remove the device yourself, please request prepaid return packaging from AmGUARD which will be provided at no cost to you.

¹Insurance coverage during the three-year period is entirely at the discretion of both you and the insurance company.

²Due to potential risk of damage to the system or vehicle, Mobileye does not recommend removal of the device by non-Mobileye certified personnel.

What does the pilot program include?

Services included at no cost to you as long as you remain with AmGUARD during the 36-month pilot³:

- Initial installation of new devices.
- Moving devices from one vehicle to another should you sell and replace a vehicle.
- Uninstalling the device. You can contact an authorized installer to remove the device (see page 5)
- Mobileye FMS that offers real-time access anywhere through tablet and desktop applications, and a comprehensive fleet management solution to track your fleet.

³Insurance coverage during the three-year period is entirely at the discretion of both you and the insurance company.

How do I register for the program?

As part of the online registration process, you will need to accept the Terms and Conditions of the program, specifically:

- AmGUARD's pilot Terms and Conditions.
- Mobileye's pilot terms for provision of telematics services. (A provision that allows the data collected from the telematics to be shared with AmGUARD and its affiliates, CPIS, and Mobileye.)
- Mobileye's pilot Terms & Conditions.

You will also need to provide a credit card account number. **You will not be charged for registration.** The credit card would only be charged in the case of unreturned or damaged devices.

How will my collected telematics data be used?

AmGUARD and its affiliates will be using your telematics data for the purposes of future rate development to ensure your premium rate accurately reflects your exposure. AmGUARD and its affiliates will not be using any collected data for the purposes of managing your business. Business operations are solely at your discretion. This Mobileye system is a stand-alone system and should not affect the operation of your vehicles.

What does a typical installation entail?

Installation of the devices must be performed on a level surface in a protected environment (i.e., an enclosed garage or covered area) with a power supply. The process entails physical installation of the system and calibration of the camera.

Physical installation

Includes mounting the camera unit behind the windshield, mounting the display (EyeWatch) unit and connecting the system to the vehicle.

Frequently Asked Questions cont'd

- Camera unit installation: the installer will review and choose the best location for the camera unit mount - avoiding any interference to the driver's line of sight and vehicle's rearview mirror. The camera unit is installed using an adhesive and is attached to the inside of the windshield. The camera unit cable is routed up through the headliner and down the driver-side A-pillar, towards the system Engine Control Unit's (ECU) designated location (under the dashboard).
- EyeWatch display installation: the installer will identify the location for the display, typically on the dashboard or bottom left of the windshield, which will provide optimal view for the driver. The display will be attached via an adhesive tape. The display cable is routed towards the system ECU's designated location.
- Connecting the system to the vehicle: the installer will connect the corresponding cables to the vehicle's power, ground, and ignition. Following that, the installer will connect the system to the vehicle's Controller Area Network ("CAN"). (Please note: the Mobileye device utilizes a CAN sensor to read CAN messages. This allows for a non-intrusive connection to the vehicle data without having to hardwire to the vehicle.)

Camera calibration

The installer will calibrate the vision sensor using Mobileye's tools and software in order for the camera to provide the most accurate detection of the environment.

Visit here to watch a video describing a typical Mobileye 8 Connect installation:

<https://www.guard.com/pr/videos/mobileye-video.html>

How long does installation take?

Once an appointment has been arranged by you and Mobileye, a typical installation takes up to 1 ½ hours per vehicle. In some cases, installation can take up to 2 ½ hours (mainly for older vehicles with an analog communication signal). During the installation scheduling, Mobileye will let you know in advance if non-typical installations are expected.

Fleet installations can be scheduled at your convenience and generally can be completed for up to five (5) vehicles per day, per installer, seven (7) days a week (including weekends and in the evening, not including national holidays).

Installation of the devices must be performed on a level surface in a protected environment (i.e., an enclosed garage or covered area) with a power supply and by a certified Mobileye installer.

Can I opt-out after I sign up?

Yes. Participation in the pilot program is voluntary. You also have the option to uninstall the device yourself⁴. Prepaid return packages will be provided at no cost to you by AmGUARD upon request. All uninstalled devices must be returned to AmGUARD in the pre-paid packages. You must notify your agent that you are removing the devices. You will be responsible for the cost of all issued devices that are not returned or are damaged. You will be provided with a list of instructions and materials you will need to return the devices. It is recommended that you use an approved Mobileye installer to remove the device. You may coordinate an appointment with Mobileye by calling **877-867-4900, extension 3** during regular working hours⁵.

⁴Due to potential risk of damage to the system or vehicle, Mobileye does not recommend the removal of the device by non-Mobileye certified personnel.

⁵Uninstalling the device during the pilot by a Mobileye certified installer is at no cost.

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Frequently Asked Questions cont'd

How can I monitor data from my fleet?

A Fleet Management System (FMS) dashboard will be available for you to track the data captured by the Mobileye system. Monthly charges for FMS access are also included at no cost to you as part of this pilot. Training on the FMS will be provided to you by Mobileye following the installation of the device.

How long will it take a Mobileye representative or an installer to contact me to setup a new installation, move a device or uninstall a device?

You will be contacted within 1 business day.

When can I reach customer support?

Mobileye will provide full scheduling / customer service / technical support to clients during business hours of 9:00 A.M. to 8:00 P.M. (EST) Monday through Friday.

Contact Mobileye

(for all technical/system-related questions)

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